

Mark. Wilson

&

LONG & FOSTER REALTORS

* SELLER PROFIT BUILDER PROGRAM *

"This program is smart & simple and can save you thousands of dollars."

☺ *This is how it works* ☺

<i>Purchase or Sold Transactions w/Mark OR Settled Referral = 1 Credit Each</i>	<i>Commission Reduction</i>	<i>Total Commission on Your Next House Sale</i>
0 - Credit	0	6 %
1 - Credit	1/4	5 3/4 %
2 - Credits	1/2	5 1/2 %
3 - Credits	3/4	5 1/4 %
4 - Credits	1	5 %
5 - Credits	1 1/4	4 3/4 %
6 - Credits	1 1/2	4 1/2 %

YOU CAN EARN CREDITS IN THREE EASY WAYS!

- 1. Sell your house with Mark as your realtor = 1 Credit*
- 2. Buy a house with Mark as your realtor = 1 Credit*
- 3. Refer Mark to your friends, family, and co-workers
who sell or buy a house with me as their realtor = 1 Credit*

All you have to do is contact Mark when you are ready to purchase your next home or sell your current home. Mark has a record of every transaction that he's completed and will pass savings on to you for the privilege of serving your housing needs again & again. Every completed referral transaction by your friends, family, or co-workers, also goes towards your next house sale commission reduction. Yes, past sales & purchases are applied to your current credit balance.

All purchase transactions including people you refer to Mark will receive 5% off of Mark's commission paid to the buyer at settlement. The buyer must print & present at settlement the 5% coupon listed on Mark's website under "Buyer Rebates".

Save some money, help your friends, and get a new house - what a great program! ☺

*As always, feel free to contact Mark with any questions!
Mark looks forward to serving your housing needs.*



Thanks,
Mark S. Wilson
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REFERRING ME TO YOUR FRIENDS & FAMILY IS THE BEST COMPLIMENT I CAN RECEIVE.

